



NorthStandard

Sunderland
Marine

One-stop-shop for smaller and specialist vessels

from NorthStandard



A simpler way to insure smaller vessels

Smaller and specialist vessels often fall between markets, with Hull & Machinery and Protection & Indemnity placed separately. This creates duplication, extra administration and unnecessary complexity.

One-stop-shop brings both covers together through one coordinated approach, delivered jointly by Sunderland Marine and Coastal & Inland, backed by NorthStandard's financial strength.

You deal with one coordinated team, bringing together almost 200 years of combined experience in small and specialist vessel insurance, and over US\$100M in Gross Written Premium currently written by SM and C&I.



Potential cost savings



Excellent and direct personal service



Joint ship surveys



Tailored and bespoke offerings



One of the world's leading P&I insurers



Expert support across a range of disciplines

What are the key benefits of One-stop-shop?

One coordinated response

We assess H&M and P&I together and provide one aligned view on pricing and terms, not separate conversations with different markets.

Clearer protection across covers

Our teams work side by side from day one, helping reduce the risk of gaps between H&M and P&I and providing greater clarity around how cover responds.

Simpler placement and renewals

We capture information once and coordinate internally. Where appropriate, we align renewal dates to reduce disruption and administration.

Joined-up claims and loss prevention

Underwriting, claims and loss prevention work as one team, including joint ship surveys and coordinated decision-making when something happens.

Specialist support for smaller vessels

You deal with teams who understand smaller and specialist operations, backed by NorthStandard's financial strength and global reach.



What's included

We can structure and tailor cover around your fleet and your operations.

✓ Core protection combines:

-  **Hull & Machinery**
-  **Protection & Indemnity**

+ You can also add:

-  **War risks**
-  **Loss of Hire**
-  **Personal Accident**
-  **Other complementary covers**

Who we cover and where

Designed for smaller commercial vessels under 10,000 GT, including barges, fishing vessels, harbour craft, passenger vessels, tugs and work boats. It is particularly suited to brokers seeking an integrated solution for their clients.

Our global presence covers all main shipping regions, including Asia, Australasia, Europe, South America and Canada, providing responsive 24/7 support across time zones.



Get in touch

Speak to your usual Sunderland Marine or Coastal & Inland contact and we'll take it from there.

Alternatively, email onestopshop@north-standard.com or visit north-standard.com/one-stop-shop and we'll put you in touch with the right team.

**Small vessel insurance simplified.
One team. One conversation. One solution.**

